

Top 100 Farm Lenders Ranked by Dollar Volume

Source: FDIC, Data as of 4Q 2018. Dollars in \$000's. Consolidated by Holding Company

Bank	City	State	Total Loans	Farmland Loans	+ Farm Loans	= Total Farm Loans	Farm Loan Concentration
1. Wells Fargo Bank South Central, National Association	Houston	TX	944,000,481	2,599,000	5,164,000	7,763,000	0.8%
2. Rabobank, National Association	Roseville	CA	10,396,165	2,385,748	2,278,305	4,664,053	44.9%
3. Bank of the West	San Francisco	CA	75,643,326	1,253,290	2,668,874	3,922,164	5.2%
4. Bank of America California, National Association	San Francisco	CA	951,544,000	2,005,000	563,000	2,568,000	0.3%
5. John Deere Financial, f.s.b.	Madison	WI	2,992,211	0	2,390,207	2,390,207	79.9%
6. Great Western Bank	Sioux Falls	SD	9,767,495	1,015,304	1,216,863	2,232,167	22.9%
7. First National Bank of Omaha	Omaha	NE	15,950,419	395,061	1,412,071	1,807,132	11.3%
8. U.S. Bank National Association	Cincinnati	OH	288,773,721	992,644	793,207	1,785,851	0.6%
9. Bank of Colorado	Fort Collins	CO	7,922,186	919,882	831,319	1,751,201	22.1%
10. BMO Harris Bank National Association	Chicago	IL	80,877,215	900,505	647,037	1,547,542	1.9%
11. Bremer Bank, National Association	Saint Paul	MN	8,158,333	654,911	581,592	1,236,503	15.2%
12. Fulton Bank of New Jersey	Mount Laurel	NJ	16,209,883	717,801	209,541	927,342	5.7%
13. Dacotah Bank	Aberdeen	SD	2,047,749	568,319	355,928	924,247	45.1%
14. United Bank of Iowa	Ida Grove	IA	1,191,123	530,395	370,654	901,049	75.6%
15. Farmers & Merchants Bank of Central California	Lodi	CA	2,571,241	590,102	285,044	875,146	34.0%
16. Branch Banking and Trust Company	Winston Salem	NC	144,545,000	639,000	232,000	871,000	0.6%
17. KeyBank National Association	Cleveland	OH	91,837,993	134,535	709,116	843,651	0.9%
18. Chase Bank USA, National Association	Wilmington	DE	992,936,855	154,000	658,482	812,482	0.1%
19. Stockman Bank of Montana	Miles City	MT	2,548,000	465,820	312,965	778,785	30.6%
20. Arvest Bank	Fayetteville	AR	12,484,480	587,861	171,824	759,685	6.1%
21. Prosperity Bank	El Campo	TX	10,370,313	545,373	184,128	729,501	7.0%
22. Investors Community Bank	Manitowoc	WI	1,210,244	362,595	363,669	726,264	60.0%
23. Citibank, National Association	Sioux Falls	SD	653,133,077	81,000	634,000	715,000	0.1%
24. Amarillo National Bank	Amarillo	TX	3,403,009	160,052	531,874	691,926	20.3%
25. UMB Bank, National Association	Kansas City	MO	12,181,244	464,835	212,654	677,489	5.6%
26. Minnwest Bank	Redwood Falls	MN	1,647,347	267,360	405,000	672,360	40.8%
27. Umpqua Bank	Roseburg	OR	20,588,845	378,013	290,986	668,999	3.2%
28. Columbia State Bank	Tacoma	WA	8,395,360	284,778	376,329	661,107	7.9%
29. Glacier Bank	Kalispell	MT	8,320,704	420,129	226,693	646,822	7.8%
30. First Farmers Bank and Trust Company	Converse	IN	1,318,126	324,127	307,435	631,562	47.9%
31. Citizens Business Bank	Ontario	CA	7,764,611	255,310	373,147	628,457	8.1%
32. Silicon Valley Bank	Santa Clara	CA	28,338,280	616,143	6,563	622,706	2.2%
33. American Bank, National Association	Le Mars	IA	1,084,417	310,847	308,265	619,112	57.1%
34. Cornerstone Bank	York	NE	1,236,923	240,379	359,862	600,241	48.5%
35. Arizona Bank & Trust	Phoenix	AZ	7,514,721	265,928	317,045	582,973	7.8%
36. First Financial Bank	El Dorado	AR	914,999	553,922	2,200	556,122	60.8%
37. Regions Bank	Birmingham	AL	83,455,936	237,340	298,735	536,075	0.6%
38. Simmons Bank	Pine Bluff	AR	11,749,287	324,719	166,227	490,946	4.2%
39. Zions Bancorporation, N.A.	Salt Lake City	UT	46,807,570	211,228	276,575	487,803	1.0%
40. Choice Financial Group	Fargo	ND	1,795,370	192,139	295,586	487,725	27.2%
41. First Dakota National Bank	Yankton	SD	1,383,760	363,842	114,636	478,478	34.6%

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42. MUFG Union Bank, National Association	San Francisco	CA	85,684,232	206,396		267,382		473,778	0.6%
43. First Interstate Bank	Billings	MT	8,499,258	217,434		254,842		472,276	5.6%
44. InterBank	Oklahoma City	OK	2,958,431	176,856		274,900		451,756	15.3%
45. BancorpSouth Bank	Tupelo	MS	13,254,448	318,037		130,007		448,044	3.4%
46. First Midwest Bank	Chicago	IL	11,450,261	252,869		189,487		442,356	3.9%
47. Bank Iowa	West Des Moines	IA	912,260	273,429		165,523		438,952	48.1%
48. First Bank & Trust	Brookings	SD	2,266,593	215,167		207,368		422,535	18.6%
49. The First Bank and Trust Company	Lebanon	VA	1,512,183	313,270		108,872		422,142	27.9%
50. Bell Bank	Fargo	ND	5,132,939	290,675		121,131		411,806	8.0%
51. Banner Bank	Walla Walla	WA	8,855,626	200,575		204,871		405,446	4.6%
52. Happy State Bank	Happy	TX	2,430,486	144,907		256,563		401,470	16.5%
53. Union Bank and Trust Company	Lincoln	NE	3,394,405	286,836		90,296		377,132	11.1%
54. Lake City Bank	Warsaw	IN	3,917,038	177,513		193,094		370,607	9.5%
55. Availa Bank	Carroll	IA	655,142	196,445		174,031		370,476	56.5%
56. First Mid Bank & Trust, National Association	Mattoon	IL	2,644,527	231,702		135,922		367,624	13.9%
57. First International Bank & Trust	Watford City	ND	2,164,397	189,314		176,796		366,110	16.9%
58. German American Bank	Jasper	IN	2,732,322	257,936		106,743		364,679	13.3%
59. First-Citizens Bank & Trust Company	Raleigh	NC	25,570,303	177,855		185,564		363,419	1.4%
60. BankWest, Inc.	Pierre	SD	800,796	154,558		203,771		358,329	44.7%
61. BancFirst	Oklahoma City	OK	4,984,150	219,241		136,313		355,554	7.1%
62. Bank of Stockton	Stockton	CA	1,895,852	228,650		126,079		354,729	18.7%
63. Northwestern Bank	Orange City	IA	892,576	122,957		220,083		343,040	38.4%
64. Midwest Bank National Association	Pierce	NE	650,764	157,379		184,592		341,971	52.5%
65. American Bank Center	Dickinson	ND	1,191,507	154,006		187,130		341,136	28.6%
66. Morton Community Bank	Morton	IL	2,700,397	217,700		116,702		334,402	12.4%
67. First Merchants Bank	Muncie	IN	7,229,245	241,921		92,404		334,325	4.6%
68. First Citizens Community Bank	Mansfield	PA	1,083,010	292,730		39,069		331,799	30.6%
69. American Bank & Trust	Wessington Sprin	SD	681,815	111,778		217,994		329,772	48.4%
70. Hills Bank and Trust Company	Hills	IA	2,630,879	236,454		92,673		329,127	12.5%
71. Luana Savings Bank	Luana	IA	946,456	272,372		55,137		327,509	34.6%
72. Independence Bank	Havre	MT	626,584	193,173		132,315		325,488	51.9%
73. Premier Bank	Rock Valley	IA	469,986	150,715		170,558		321,273	68.4%
74. Mercantile Bank	Quincy	IL	1,554,968	197,325		122,797		320,122	20.6%
75. TBK BANK, SSB	Dallas	TX	3,599,955	187,355		125,837		313,192	8.7%
76. Peoples Bank	Rock Valley	IA	495,647	90,383		221,515		311,898	62.9%
77. Northwest Bank	Spencer	IA	1,497,578	145,807		163,835		309,642	20.7%
78. Peoples National Bank , N.A.	Mount Vernon	IL	1,066,402	199,814		107,155		306,969	28.8%
79. Central Bank of Audrain County	Mexico	MO	8,327,910	213,798		88,427		302,225	3.6%
80. The Farmers National Bank	Prophetstown	IL	376,219	175,727		122,456		298,183	79.3%
81. Bank Midwest	Spirit Lake	IA	749,621	150,513		145,575		296,088	39.5%
82. Commerce Bank	Kansas City	MO	14,160,986	162,439		132,723		295,162	2.1%

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83. First Central State Bank	Dewitt	IA	801,079	127,767		166,202		293,969	36.7%
84. Old National Bank	Evansville	IN	12,258,814	172,424		120,322		292,746	2.4%
85. Pacific Premier Bank	Irvine	CA	8,842,537	148,816		139,780		288,596	3.3%
86. Peoples State Bank	Prairie Du Chien	WI	560,518	183,205		105,129		288,334	51.4%
87. Iowa State Bank	Hull	IA	469,061	229,156		58,735		287,891	61.4%
88. CNB Bank and Trust, N.A.	Carlinville	IL	942,325	182,542		104,439		286,981	30.5%
89. First Citizens Bank	Mason City	IA	858,969	148,155		137,938		286,093	33.3%
90. Community State Bank	Tipton	IA	677,399	139,541		145,383		284,924	42.1%
91. First Farmers & Merchants Bank	Cannon Falls	MN	579,331	157,903		125,752		283,655	49.0%
92. Mahopac Bank	Mahopac	NY	4,833,939	170,230		107,494		277,724	5.7%
93. The Bank of Commerce	Ammon	ID	851,849	91,490		186,157		277,647	32.6%
94. BankNorth	Arthur	ND	364,482	122,559		154,577		277,136	76.0%
95. Farmers & Merchants Bank of Colby	Colby	KS	469,098	143,379		133,532		276,911	59.0%
96. D. L. Evans Bank	Burley	ID	1,079,552	134,304		138,186		272,490	25.2%
97. The First National Bank in Sioux Falls	Sioux Falls	SD	892,350	180,900		90,238		271,138	30.4%
98. First National Bank	Paragould	AR	1,305,711	152,812		115,795		268,607	20.6%
99. Bank Forward	Hannaford	ND	515,745	111,736		155,923		267,659	51.9%
100. Live Oak Banking Company	Wilmington	NC	2,542,776	267,581		0		267,581	10.5%