ABA STONIER GRADUATE SCHOOL OF BANKING June 1-8, 2023

Elective Schedule Subject to Change – as of April 27, 2023

FRIDAY, JUNE 2	SUNDAY, JUNE 4
Group A	Group B
1:30pm – 5:30 pm	11:00 am — 12:45 pm continues 1:45 - 3:30 pm
Operational Risk	Branch Network Optimization
Eric Holmquist – Houston Hall - Ben Franklin	Steve Reider – Huntsman – F45
Innovation 360°	Identifying, Managing and Resolving Problem Loans
Christine Pierson — Fisher Bennett - 419	Dev Strischek – Fisher Bennett - 401
Strategies for Increasing Non-Interest Income in	No More Next Time: Marketing
Community Banks	John Oxford – Houston Hall - Ben Franklin
Mike Holt & Mikelle Brady – Weitzman – Meyerson B3	Joint Oxford - 110asion 11du - Ben 1 rankan
Smaller Business Lending	Opportunities and Challenges in Commercial Real Estate
Dev Strischek – Weitzman – Meyerson B4	Mark Faircloth & Don Buckless – Weitzman – Meyerson B1
Pricing Bank Services	Strategic Workforce Development: Ensuring Capability,
Charlie Christy & Mac Thompson - Huntsman – F50	Competitiveness and Continuity
	Marc Sokol – Houston Hall - Golkin
Fintech and Banking	Customer Xperience
Brian Graham – Weitzman - Meyerson - B1	Christine Pierson – Huntsman – F50
Negotiations	Bank Financial Management:
Michael Sacks – Houston Hall – Class of '49	The Fortress Balance Sheet
	Larry Sorenson – Houston Hall – Bodek Lounge
3rd Party and Vendor Management	Introduction to Process Improvement Techniques
Paul Oshorne (Crowe Horwath) – Houston Hall - Golkin	Lee Collins - Weitzman – Meyerson - B3
Interest Rate Derivatives	Negotiations
Bob Newman & Jason Lange – Huntsman – F45	Michael Sacks – Houston Hall – Class of '49
Socially Responsible Banking	Bank Portfolio Investments
Saurabh Narain — Fisher Bennett - 401	Paul Ratterman – Fisher Bennett - 419
Navigating Talent Management and Succession	
Planning: Why Grey Matters	
Sharon Rosenthal & Tisha Boyd – Arch – Auditorium 208	
MONDAY, JUNE 5	WEDNESDAY, JUNE 7
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Group C	Group D
<u>Group C</u> 10:15 am – 12:00 pm continues 1:45 - 3:30 pm	·
	Group D
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