# **Louisiana Credit Unions: The Real Story**

Tax-paying Louisiana banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.2 trillion industry, with many indistinguishable from banks. The BIG difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$3.1 billion every year.

#### Who Pays the Taxes?

Taxes Paid in 2022

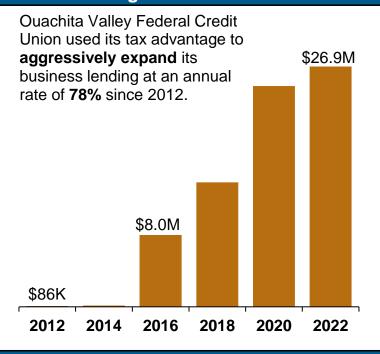
LA Credit Unions \$0 <u>LA Banks</u> \$151,623,000

Includes all applicable federal, state and local, and foreign income taxes

Barksdale Federal Credit Union would have paid \$2.6 million in taxes during 2022, had it paid its fair share.

#### Indistinguishable from Banks

#### **Larger than Most Louisiana Banks**

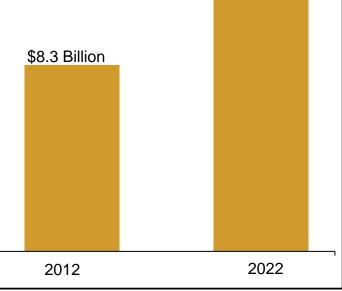


Barksdale Federal Credit Union with \$2.2 billion in assets is the largest credit union in Louisiana, larger than 94% of all Louisiana-headquartered banks.

### Louisiana Credit Unions Leverage Their Tax Exemption to Grow Deposits

\$14.1 Billion

Louisiana credit unions grew deposits at an annualized rate of **5.4%** since 2012.



## **Large Credit Auto Lenders**

Seven of the top eight Lousianaheadquartered auto lenders are credit unions.

| Institution             | Auto Loans (\$000) |
|-------------------------|--------------------|
| Crescent Bank & Trust   | 1,132,739          |
| Barksdale FCU           | 597,944            |
| EFCU Financial FCU      | 552,267            |
| Neighbors FCU           | 524,974            |
| La Capitol FCU          | 356,335            |
| Baton Rouge Telco FCU   | 253,147            |
| Campus FCU              | 222,883            |
| Jefferson Financial FCU | 205,248            |