

Arizona Credit Unions: The Real Story

Tax-paying Arizona banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.1 trillion industry, with many indistinguishable from banks. The **BIG** difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$4.5 billion every year.

Who Pays the Taxes?

Taxes Paid in 2021

AZ Credit Unions

\$0

AZ Banks*

\$244,683,000

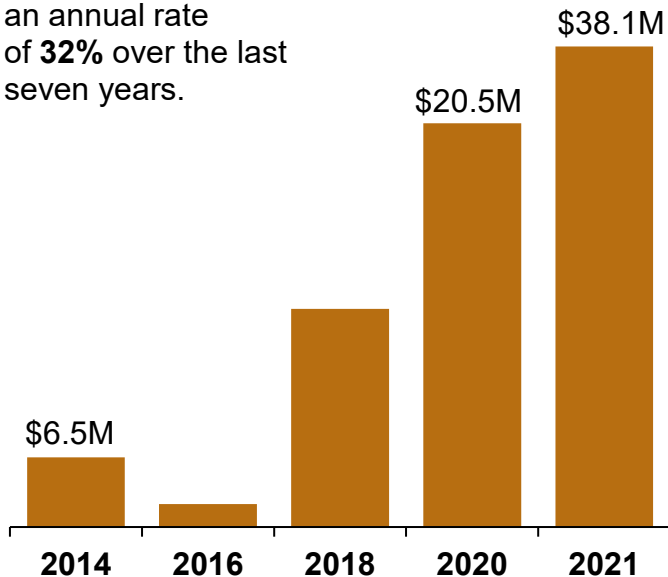
*Includes all applicable federal, state and local, and foreign income taxes

Desert Financial Credit Union would have paid **\$18.4 million in taxes** during 2021, had it paid its fair share.

Indistinguishable from Banks

Larger than All But One Arizona Bank

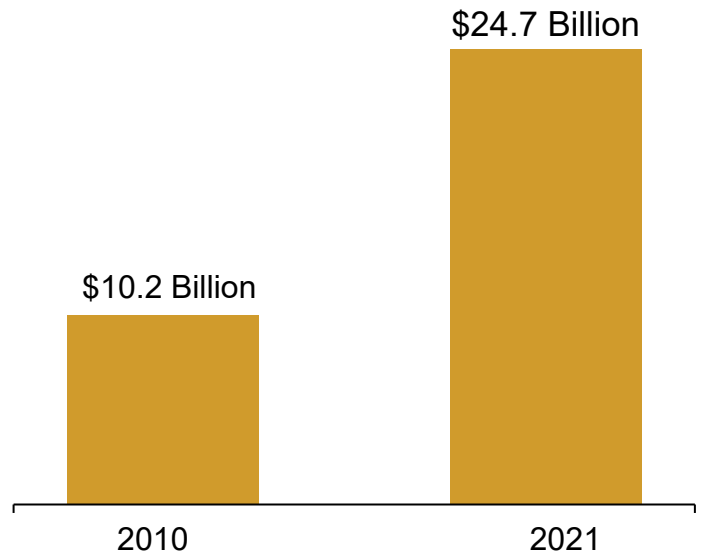
First Credit Union used its tax advantage to **aggressively expand** its business lending at an annual rate of **32%** over the last seven years.



Desert Financial Federal Credit Union, with **\$8.2 billion in assets**, is the largest credit union in Arizona, **larger than all but one** Arizona-headquartered bank.

Arizona Credit Unions Leverage Their Tax Exemption to Grow Deposits

Arizona credit unions grew deposits at an annualized rate of **8.3%** since 2010.



Common Membership Bond?

Anyone can join OneAZ Credit Union, with \$3 billion in deposits, by purchasing a minimum \$5 share in the Credit Union