

# Alabama Credit Unions: The Real Story

Tax-paying Alabama banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.1 trillion industry, with many indistinguishable from banks. The BIG difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$4.5 billion every year.

## Who Pays the Taxes?

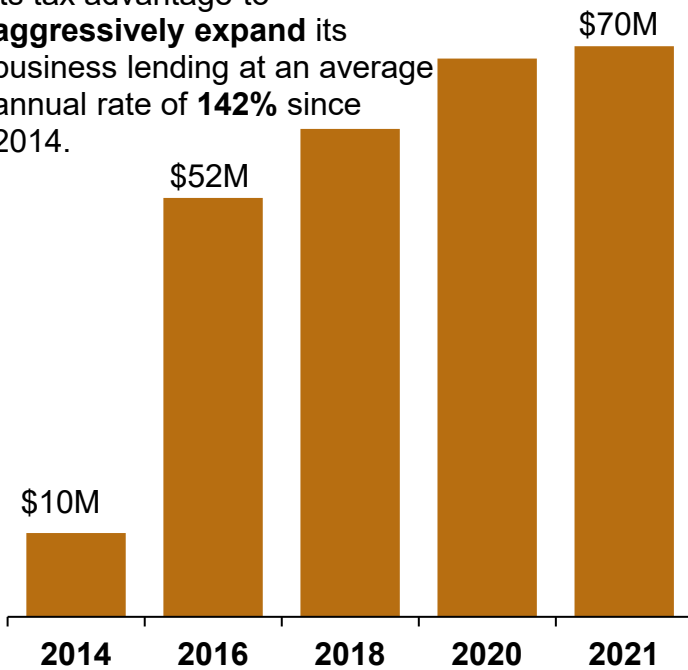
Taxes Paid in 2021	
AL Credit Unions	AL Banks*
\$0	\$862,932,000

\*Includes all applicable federal, state and local, and foreign income taxes

Redstone Federal Credit Union would have paid **\$18.3 million in taxes** during 2021, had it paid its fair share.

## Indistinguishable from Banks

Avadian Credit Union used its tax advantage to **aggressively expand** its business lending at an average annual rate of **142%** since 2014.

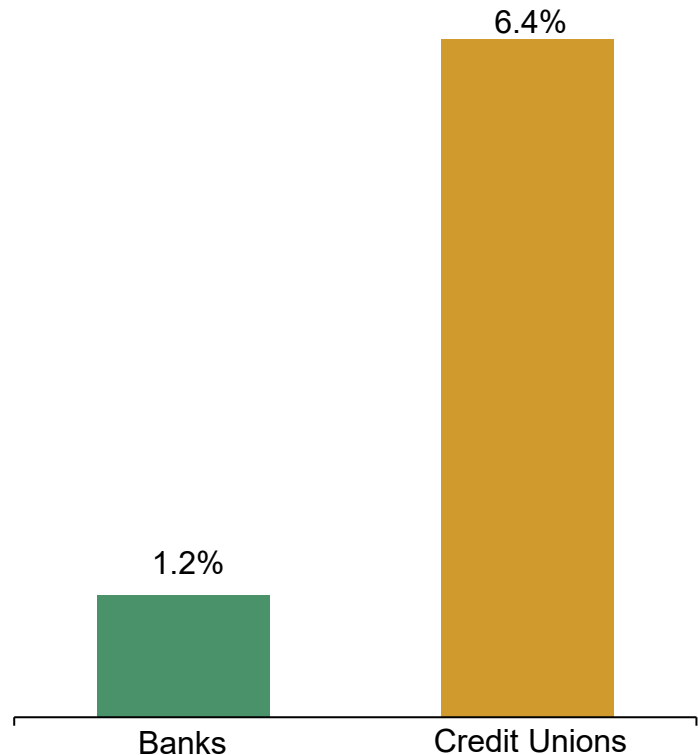


## Larger than Most Alabama Banks

Redstone Federal Credit Union, with **\$6.5 billion in assets**, is the largest credit union in Alabama, **larger than all but two** Alabama-headquartered banks.

## Alabama Credit Unions Leverage Their Tax Exemption to Grow Deposits

(Annualized Growth 2010 - 2021)



## Large Credit Union Deposits

Redstone FCU is the **sixth largest** depository institution in its market.

Institution	Deposits
Regions Financial Corp.	27,965,568
PNC Financial Services	23,262,735
Wells Fargo & Co.	8,982,303
ServisFirst Bancshares I	7,066,575
Synovus Financial Corp.	5,606,938
<b>Redstone FCU</b>	<b>5,355,081</b>