

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Board		
(000)	Chairman (Non-Executive Chairman)	16
(001)	Vice Chairman (Non-Executive Vice Chairman)	18
Executive		
(002)	President/Chief Executive Officer	20
(003)	Chief Operating Officer	22
(004)	Chief Financial Officer	24
(005)	Corporate Secretary	26
(006)	Chief Credit Administration Officer	28
(007)	Chief Lending Officer	30
(008)	Chief Information Systems Officer	32
(009)	Chief Risk Management Officer	34
(010)	Chief Retail Banking Officer	36
(011)	Director - Strategic Planning	38
(012)	Investor Relations Officer	40
(013)	Chief Human Resource Officer	42
(014)	Chief Marketing Officer	44
(015)	Chief Operations Officer	46
(016)	Chief Compliance Officer	48
(017)	Chief Learning Officer	50
(018)	Top Wealth Management Executive	52
(019)	Executive/Senior Vice President	54
(020)	Regional Lending Executive	56
(021)	Regional Retail/Branch Management Executive	58

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Audit and Legal		
(051)	Chief Internal Auditor	60
(052)	Internal Auditor	62
(053)	General Counsel	64
(054)	Security Officer	66
(055)	Compliance Officer	68
(056)	Loan Review Specialist	70
(057)	Fraud Investigations Officer	72
Insurance Products		
(058)	Manager - Insurance Agency	74
(059)	Insurance Agent - Insurance Agency	76
Community Reinvestment		
(102)	Community Reinvestment - Community Reinvestment Officer	78
Mortgage Lending		
(103)	Mortgage Lending - Manager	80
(104)	Mortgage Lending - Assistant Manager	82
(105)	Mortgage Lending - Manager - Wholesale & Correspondent Lending	84
(106)	Mortgage Lending - Senior Loan Officer	86
(107)	Mortgage Lending - Loan Officer, Commissioned	88
(108)	Mortgage Lending - Loan Officer, Salaried	90
(109)	Mortgage Lending - Credit Analyst	92
(110)	Mortgage Lending - Loan Underwriter	94
(111)	Mortgage Lending - Loan Processing/Closing Officer	96
(112)	Mortgage Lending - Loan Processing/Closing Clerk	98
(113)	Mortgage Lending - Secondary Market Manager	100

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Consumer Lending		
(120)	Consumer Lending - Manager	102
(121)	Consumer Lending - Assistant Manager	104
(122)	Consumer Lending - Consumer Loan Officer	106
(123)	Consumer Lending - Loan Processing/Closing Clerk	108
Commercial Real Estate Lending		
(130)	Commercial Real Estate Lending - Manager	110
(131)	Commercial Real Estate Lending - Senior Loan Officer	112
(132)	Commercial Real Estate Lending - Loan Officer	114
(133)	Commercial Real Estate Lending - Construction Loan Officer	116
(134)	Commercial Real Estate Lending - Loan Processing/Closing Clerk	118
(135)	Commercial Real Estate Lending - Credit Analyst	120
(136)	Commercial Real Estate Lending - Loan Assistant	122
Commercial (Non-Real Estate) Lending/Business Bank		
(140)	Commercial (Non-Real Estate) Lending/Business Banking - Manager	124
(141)	Commercial (Non-Real Estate) Lending/Business Banking - Business Banking Manager	126
(142)	Commercial (Non-Real Estate) Lending/Business Banking - Business Development Officer	128
(143)	Commercial (Non-Real Estate) Lending/Business Banking - Commercial Loan Officer II	130
(144)	Commercial (Non-Real Estate) Lending/Business Banking - Commercial Loan Officer	132
(145)	Commercial (Non-Real Estate) Lending/Business Banking - Loan Processing/Closing Clerk	134
(146)	Commercial (Non-Real Estate) Lending/Business Banking - Credit Analyst	136
(147)	Commercial (Non-Real Estate) Lending/Business Banking - Manager of SBA Lending	138
(148)	Commercial (Non-Real Estate) Lending/Business Banking - Cash Management Specialist	140
(149)	Commercial (Non-Real Estate) Lending/Business Banking - Agricultural Lender	142

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Loan Servicing		
(150)	Loan Servicing - Manager	144
(151)	Loan Servicing - Assistant Manager	146
(152)	Loan Servicing - Escrow Officer	148
(153)	Loan Servicing - Escrow Clerk	150
(154)	Loan Servicing - Insurance Officer	152
(155)	Loan Servicing - Insurance Clerk	154
(156)	Loan Servicing - Real Estate Owned Manager	156
(157)	Loan Servicing - Collections Manager	158
(158)	Loan Servicing - Collector	160
(159)	Loan Servicing - Counselor	162
(160)	Loan Servicing - Clerk	164
Real Estate Appraisal		
(170)	Real Estate Appraisal - Chief Appraiser	166
(171)	Real Estate Appraisal - Senior Appraiser	168
(172)	Real Estate Appraisal - Appraiser	170
Secondary Market Operations		
(180)	Secondary Market Operations - Manager	172
(181)	Secondary Market Operations - Assistant Manager	174
(182)	Secondary Market Operations - Loan Servicer	176

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Trust, Investment & Advisory Services, Retirement		
(200)	Director Specialized Liabilities & Non-Deposit Products	178
(201)	IRA/KEOGH/HSA Administrator/Specialist	180
(202)	Director/Investment Product	182
(203)	Investment Products Officer	184
(204)	Investment Products Account Executive	186
(205)	Personal Banker	188
(206)	Manager of Trust Services	190
(207)	Trust Officer	192
(208)	Trust Investment Officer	194
(209)	Trust Administrative Assistant	196
(210)	Product Development Officer	198
Treasury/Accounting		
(301)	Treasurer	200
(302)	Controller/Accounting Manager	202
(303)	Assistant Controller/Accounting Supervisor	204
(304)	Staff Accountant/Analyst	206
(305)	Senior Accounting Clerk	208
(306)	Accounting Clerk	210
(307)	Director - Purchasing	212
(308)	Director - Investment Portfolio Management	214

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Marketing and Public Relations		
(401)	Marketing Manager	216
(402)	Marketing Officer/Coordinator	218
(403)	Marketing Assistant	220
(404)	Market Research Analyst	222
(405)	Advertising Director	224
(406)	Public Relations Director/Media Relations Manager	226
Branch Delivery Systems		
(501)	Branch Delivery Systems - Branch Administration Manager	228
(502)	Branch Delivery Systems - District Manager	230
(503)	Branch Delivery Systems - Supermarket Branch Manager	232
(504)	Branch Delivery Systems - Branch Manager: Under \$15 Million	234
(505)	Branch Delivery Systems - Assistant Branch Manager: Under \$15 Million	236
(506)	Branch Delivery Systems - Branch Manager: \$15 to \$25 Million	238
(507)	Branch Delivery Systems - Assistant Branch Manager: \$15 to \$25 Million	240
(508)	Branch Delivery Systems - Branch Manager: \$25 to \$50 Million	242
(509)	Branch Delivery Systems - Assistant Branch Manager: \$25 to \$50 Million	244
(510)	Branch Delivery Systems - Branch Manager: \$50 to \$75 Million	246
(511)	Branch Delivery Systems - Assistant Branch Manager: \$50 to \$75 Million	248
(512)	Branch Delivery Systems - Branch Manager: Over \$75 Million	250
(513)	Branch Delivery Systems - Assistant Branch Manager: Over \$75 Million	252
(514)	Branch Delivery Systems - Teller Trainer	254
(515)	Branch Delivery Systems - Teller Supervisor	256
(516)	Branch Delivery Systems - Head Teller	258
(517)	Branch Delivery Systems - Senior Teller	260
(518)	Branch Delivery Systems - Teller	262
(519)	Branch Delivery Systems - Teller: Clerk	264

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Branch Delivery Systems (continued)		
(520)	Branch Delivery Systems - Vault Teller	266
(521)	Branch Delivery Systems - Drive-in Teller	268
(522)	Branch Delivery Systems - Deposit Services Representative	270
(523)	Branch Delivery Systems - Deposit Services Specialist	272
(524)	Branch Delivery Systems - Safe Deposit Clerk	274
Branch Operations		
(531)	Branch Operations - Officer	276
(532)	Branch Operations - Specialist	278
(533)	Branch Operations - ATM Coordinator	280
(534)	Branch Operations - Operations Clerk	282
Funds Acquisition		
(541)	Deposit Operations - Manager: Savings Department	284
(542)	Deposit Operations - Assistant Manager: Savings Department	286
(543)	Deposit Operations - Deposit/New Accounts Officer/Counselor	288
(544)	Deposit Operations - Deposit/New Accounts Clerk	290
(545)	Deposit Operations - Call Center Manager	292
(546)	Deposit Operations - Call Center Supervisor	294
(547)	Deposit Operations - Call Center/Customer Service Representative	296
(548)	Deposit Operations - Call Center/Telemarketing Representative	298

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Financial Industry Operations		
(571)	Manager - NOW/Checking Accounts	300
(572)	Assistant Manager - NOW/Checking Accounts	302
(573)	Clerk/Check Filing - NOW/Checking Accounts	304
(574)	Credit Card Program Manager	306
(575)	Card Services Specialist	308
(576)	Merchant Bankcard Administrator	310
(577)	Electronic Funds Manager	312
(578)	Electronic Banking Representative	314
(579)	Wire Transfer Clerk	316
(580)	Bookkeeping Manager	318
(581)	Bookkeeping Clerk	320
(582)	Proof Operator	322
Information Systems		
(601)	Information Systems Manager	324
(602)	Website Administrator	326
(603)	Internet/Intranet Administrator	328
(604)	Service Bureau Coordinator	330
(605)	Computer Systems Operations Manager	332
(606)	Technical Support Specialist/Manager	334
(607)	Programmer	336
(608)	Computer Operator	338
(609)	Data Entry Clerk	340
(610)	Database Administrator	342
(611)	PC/Software Help Desk Specialist	344
(612)	PC/Internet Banking Systems Manager	346

Index of Jobs

By Job Family and Job Number

Job Number	Job Name	Page Number
Human Resources		
(701)	Human Resources/Personnel Director	348
(702)	Human Resources Generalist	350
(703)	Training Manager	352
(704)	Trainer	354
(705)	Employment/Recruiting Manager	356
(706)	Management Trainee	358
(707)	Benefits Manager	360
(708)	Human Resources Specialist	362
(709)	Benefits Specialist	364
(710)	Payroll Clerk	366
(711)	Staffing Specialist/Recruiter	368
General Clerical		
(801)	Administrative Assistant	370
(802)	Executive Secretary	372
(803)	Secretary	374
Office Services		
(901)	Office Services Manager	376
(902)	Office Services Assistant	378
(903)	Mail Room Manager	380
(904)	Maintenance Supervisor	382
(905)	Switchboard Receptionist	384
(906)	Custodian	386
(907)	Security Guard	388
(908)	Mail Clerk	390
(909)	Maintenance	392
(910)	Courier	394
(911)	Facilities Manager	396